# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-0

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended November 30, 1996

Commission File Number 1-8504

UNIFIRST CORPORATION (Exact name of registrant as specified in its charter)

Massachusetts (State of Incorporation)

04-2103460 (IRS Employer ID Number)

68 Jonspin Road
Wilmington, Massachusetts 01887
(Address of principal executive offices)

Registrant's telephone number: (508) 658-8888

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

The number of outstanding shares of the registrant's Common Stock and Class B Common Stock as of January 8, 1997 were 7,888,864 and 12,621,744 respectively.

2 PART 1 - FINANCIAL INFORMATION

FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES

CONDENSED BALANCE SHEETS (unaudited)

November 30, August 31, November 25, 1996 1996\* 1995

Assets
Current assets:
Cash \$ 3,636,000 \$ 3,425,000 \$ 2,991,000 Receivables 39,792,000 36,634,000 40,072,000 Inventories 17,925,000 17,053,000 16,592,000

	\$311,469,000	\$302,378,000	\$280,230,000
Total shareholders' equity	198,494,000	191,109,000	174,905,000
Cumulative translation adjustment	(335,000)	(404,000)	(245,000
Retained earnings	189,700,000	182,384,000	166,021,000
Capital surplus	7,078,000	7,078,000	7,078,000
12,621,744 shares	1,262,000	1,262,000	1,262,000
shares authorized; issued and outstanding			
7,888,864 shares Class B Common stock, \$.10 par value; 20,000,000	789,000	789,000	789,000
shares authorized; issued and outstanding	700 000	700 000	700 000
Common stock, \$.10 par value; 30,000,000			
shares authorized; none issued			
Shareholders' equity: Preferred stock, \$1.00 par value; 2,000,000			
ong-term obligations, net of current maturities	33,928,000 16,713,000	38,307,000 16,400,000	28,315,000 14,819,000
Total current liabilities	62,334,000	56,562,000 	62,191,000
Accrued and deferred income taxes	6,494,000	3,679,000	7,217,000
Accounts payable Accrued liabilities	13,130,000 38,942,000	11,697,000 37,371,000	13,358,000 36,877,000
Notes payable	2,705,000	2,757,000	695,000
Current maturities of long-term obligations	\$ 1,063,000	\$ 1,058,000	\$ 4,044,000
urrent liabilities:			
iabilities and Shareholders' Equity			
	\$311,469,000	\$302,378,000	\$280,230,000
Dther assets	45,575,000	47,062,000	36,878,000
	164,674,000	160,104,000	150,205,000
Less - accumulated depreciation	117,543,000	113,191,000	105,088,000
	282,217,000	273,295,000	255,293,000
Motor vehicles	33,406,000	33,278,000	29,143,000
Machinery and equipment	125,081,000	120,671,000	112,583,000
Property and equipment:  Land, buildings and leasehold improvements	123,730,000	119,346,000	113,567,000
	101,220,000	95,212,000	93,147,000
Matal august accets	101 220 000	95,212,000	93,147,000
Prepaid expenses	121,000	127,000	128,000
Rental merchandise in service	39,746,000	37,973,000	33,364,000

\* Condensed from audited financial statements

The accompanying notes are an integral part of these condensed financial statements.

3 FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES

CONDENSED STATEMENTS OF INCOME (unaudited)

	Thirteen weeks ended November 30, 1996	Thirteen weeks ended November 25, 1995
Revenues	\$103,976,000	\$95,413,000
Costs and expenses: Operating costs Selling and administrative expenses Depreciation and amortization	62,120,000 23,520,000 5,547,000	57,577,000 21,754,000 4,905,000

	91,187,000	84,236,000
Income from operations	12,789,000	11,177,000
<pre>Interest expense (income):</pre>		
Interest expense	585,000	665,000
Interest income	(70,000)	(66,000)
	515 <b>,</b> 000	599,000
Income before income taxes	12,274,000	10,578,000
Provision for income taxes		3,808,000
Net income	\$ 7,855,000	\$ 6,770,000
Weighted average number of shares outstanding	20 510 608	20 510 608
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Net income per share	\$0.38	\$0.33

The accompanying notes are an integral part of these condensed financial statements.

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FORM 10-Q
UNIFIRST CORPORATION AND SUBSIDIARIES

CONDENSED STATEMENTS OF CASH FLOWS (unaudited)

	Thirteen weeks ended November 30, 1996	
Cash flows from operating activities:	<u> </u>	¢ ( 770 000
Net Income Adjustments:	\$ 7,855,000	\$ 6,770,000
Depreciation	4,627,000	4,110,000
Amortization of other assets	920,000	795,000
Receivables	(3,138,000)	(6,664,000)
Inventories	(945,000)	(126,000)
Rental merchandise in service	(1,756,000)	(644,000)
Prepaid expenses	6,000	(11,000)
Accounts payable	1,438,000	450,000
Accrued liabilities		1,513,000
Accrued and deferred income taxes Deferred income taxes	2,803,000 309,000	3,340,000 229,000
		229,000
Net cash provided by operating activities	13,680,000	9,762,000
Cash flows from investing activities:		
Capital expenditures	(9,121,000)	(6,293,000)
Other assets, net	618,000	(1,719,000)
Net cash used in investing activities	(8,503,000)	(8,012,000)

Reduction of debt Cash dividends paid or payable	(4,427,000) (539,000)	(5,855,000) (450,000)
Net cash used in financing activities	(4,966,000)	(4,648,000)
Net increase (decrease) in cash Cash at beginning of period	211,000 3,425,000	(2,898,000) 5,889,000
Cash at end of period	\$ 3,636,000 ========	\$ 2,991,000
Supplemental disclosure of cash flow information:		
Interest paid	\$ 551,000	\$ 518,000
Income taxes paid	\$ 1,291,000	\$ 435,000 =======

The accompanying notes are an integral part of these condensed financial statements.

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## FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

FOR THE THIRTEEN WEEKS ENDED NOVEMBER 30, 1996

- 1. These condensed financial statements have been prepared by the Company without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations; however, the Company believes that the information furnished reflects all adjustments which are, in the opinion of management, necessary to a fair statement of results for the interim period. It is suggested that these condensed financial statements be read in conjunction with the financial statements and the notes, thereto, included in the Company's latest annual report.
- 2. From time to time, the Company is subject to legal proceedings and claims arising from the conduct of their business operations, including personal injury, customer contract, employment claims and environmental matters. In the opinion of management, such proceedings and claims are not likely to result in losses which would have a material adverse effect upon the financial position or results of operations of the Company.

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FORM 10-Q
UNIFIRST CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS
OF OPERATIONS AND FINANCIAL CONDITION

FOR THE THIRTEEN WEEKS ENDED NOVEMBER 30, 1996

#### RESULTS OF OPERATIONS

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Thirteen Weeks of Fiscal 1997 compared to Thirteen Weeks of Fiscal 1996

Fiscal 1997 first quarter revenues increased \$8,563,000 or 9.0% over the fiscal 1996 first quarter. This increase can be attributed to acquisitions (3.3%), price increases (1.0%) and growth from existing operations (4.7%).

Income from operations as a percentage of revenue increased to 12.3% in fiscal 1997 from 11.7% for the fiscal 1996 period. The main reason for the increase is improved profit margins in the Company's core uniform rental business, primarily attributable to improved performance from acquisitions made in prior years.

Net interest expense (interest expense less interest income) was \$515,000 in fiscal 1997 as compared to \$599,000 in fiscal 1996. The decrease is attributable to lower interest rates in fiscal 1997.

The Company's effective income tax rate was 36.0% in both periods.

#### LIQUIDITY AND CAPITAL RESOURCES

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During the thirteen weeks ended November 30, 1996 net cash provided by operating activities, \$13,680,000, was primarily used for capital expenditures, \$9,121,000 and debt repayment, \$4,427,000.

Shareholders' equity at November 30, 1996 was \$198.5 million, 85.0% of total capitalization, indicating the overall strength of the Company's balance sheet.

The Company had \$3,636,000 in cash and \$33,550,000 available on its \$60,000,000 line of credit as of November 30, 1996. The Company believes its ability to generate cash from operations will adequately cover its foreseeable capital requirements.

#### EFFECTS OF INFLATION

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Inflation has had the effect of increasing the reported amounts of the Company's revenues and costs. The Company uses the last-in, first-out (LIFO) method to value a significant portion of inventories. This method tends to reduce the amount of income due to inflation included in the Company's results of operations. The Company believes that, through increases in its prices and productivity improvements, it has been able to recover increases in costs and expenses attributable to inflation.

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PART II - OTHER INFORMATION

FORM 10-Q UNIFIRST CORPORATION AND SUBSIDIARIES

### Item 6. Exhibits and Reports on Form 8-K

#### (a) Exhibits:

(27) Financial Data Schedule

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf of the undersigned thereunto duly authorized.

UNIFIRST CORPORATION

/s/ RONALD D. CROATTI

Ronald D. Croatti
Vice Chairman, President and
Chief Executive Officer

Date: January 14, 1997

/s/ JOHN B. BARTLETT

John B. Bartlett Senior Vice President and Chief Financial Officer

#### <ARTICLE> 5

#### <LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE FINANCIAL STATEMENTS OF UNIFIRST CORPORATION FOR THE THIRTEEN WEEKS ENDED NOVEMBER 30, 1996, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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